

Message Text

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PAGE 01 STATE 082608

71

ORIGIN AF-18

INFO OCT-01 EUR-25 ISO-00 H-03 AID-20 CIAE-00 COME-00

EB-11 FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07

OPIC-12 SP-03 CIEP-02 LAB-06 SIL-01 OMB-01 INRE-00

USIE-00 /123 R

DRAFTED BY AF/W:JWVINCENT:IW

APPROVED BY AF/W:JLLOUGHRAN

AF:JFROOT AFR/CWR-OCYLKE

EUR/WE:MHABIB (SUBS)

H:EBURKE (SUBS)

OPIC:BHENDERSON (INFO)

EXIM:MPKOBELINSKI (INFO)

AID/AFR:DR. ADAMS (INFO)

COM/OIM/AF: MR. FIEDLER (INFO)

AF/C:JHALLDIGGS

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O 232123Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY PARIS IMMEDIATE

AMEMBASSY ABIDJAN

AMEMBASSY BAMAKO

AMEMBASSY COTONOU

AMCONSUL DOUALA

AMEMBASSY LIBREVILLE

AMEMBASSY LOME

AMEMBASSY NIAMEY

AMEMBASSY OUAGADOUGOU

AMEMBASSY YAOUNDE

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E.O. 11652: N/A

TAGS: BEXP, IV, OREP, XY

SUBJECT: OPIC REGIONAL TECHNICAL TRAINING PROJECT: LADD/

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PAGE 02 STATE 082608

MCCLELLAND STUDY TEAM

REF: STATE 79389

PARIS FOR HELMAN AND MELONE, USOECD FOR MOSSLER

1. FOR ALL AFRICAN ADDRESSEES: OPIC CONSULTANT WILLIAM C. LADD AND JAMES F. MCCLELLAND, CONGRESSMAN GUY VANDERJAGT'S STAFF ASSISTANT, WISH TO CONSULT WITH APPROPRIATE EMBOFFS, HOST GOVERNMENT OFFICIALS WITH EFFECTIVE ROLE IN PLANNING AND FOREIGN INVESTMENTS, OFFICIALS LOCAL DEVELOPMENT BANKS, AND PERTINENT BUSINESSPERSONS TO DETERMINE POSSIBLE DESIGN AND FEASIBILITY OF PROJECT (DEPTEL THAT DESCRIBES PROJECT GOALS BEING REPEATED DOUALA, LIBREVILLE, AND YAOUNDE). TEAM WOULD APPRECIATE EMBASSY BRIEFING AND FACILITATIVE ASSISTANCE AS POSSIBLE. WHILE LADD SPEAKS FRENCH, BOTH HE AND MCCLELLAND HOPE IT POSSIBLE FOR EMBOFF TO ACCOMPANY THEM WHEN VISITING KEY HOST GOVERNMENT OFFICIALS.

2. TEAM REQUESTS INFORMAL BRIEFING KIT BE PREPARED THAT WOULD INCLUDE FOLLOWING DATA TO DEGREE READILY AVAILABLE:

A. US ECONOMIC ACTIVITY IN HOST COUNTRY

1. USG PROGRAMS, EG., PL-480, AID, EXIM, OPIC, COMMERCE, ETC.
2. US BANKING PRESENCE.
3. US INVESTMENT (PRESENT AND PROJECTED).
4. NAMES, NATURE, SIZE, VOLUME US BUSINESSES IN HOST COUNTRY, AND NAME LOCAL COMPANY REPRESENTATIVE.
5. US-HOST COUNTRY TRADE: VOLUME AND DIRECTION BY COMMODITIES.
6. PRINCIPAL IMPORTERS AND DISTRIBUTORS OF US PRODUCTS.
7. PRINCIPAL EXPORTERS AND SHIPPERS TO US.
8. NAMES USEFUL CONTACTS FOR STUDY TEAM BOTH IN HOST COUNTRY AND US.

B. MOST RECENT BASIC ECONOMIC DATA, SUCH AS INVESTMENT CODES, IMPORT DUTIES, BOP, FOREIGN DEBT, DEBT SERVICE, ETC.

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PAGE 03 STATE 082608

C. ILLUSTRATIVE CASE HISTORIES OF US TRADERS, INVESTORS; BUSINESS CLIMATE.

D. DEVELOPMENT PLANNING: PRIORITY PROJECTS - FEASIBILITY, PROSPECTS.

E. ECONOMIC INTEGRATION AND REGIONAL COOPERATION.

F. TRAINING FACILITIES.

G. MEMBERSHIP WORLD INSTITUTIONS SUCH AS UN, IBRD, IMF.

3. FOR US OECD - TEAM WOULD LIKE BRIEFING ON RESOURCES AVAILABLE AT DEVELOPMENT CENTER. TEAM SCHEDULED VISIT TRADE CENTER APRIL 25, AND RECEIVE BRIEFING APRIL 27 ON POSSIBLE APPLICABILITY LAGOS-STYLE TRADE CENTER FOR ABIDJAN, FACILITIES IN PARIS RE FRANCOPHONE WEST AFRICAN MARKETS, CURRENT STATUS YAOUNDE III, AND USE OF YAOUNDE ASSOCIATES AS BACKDOOR TO EC.

4. FOR PARIS - ALTHOUGH HELMAN ABSENT, TEAM WOULD APPRECIATE RECEIVING DATA MENTIONED PARA 3, STATE 70312 (NOTAL). TEAM REQUESTS APPOINTMENTS WITH S.C.O.A. AND COMPAIGNIE NIGER AFRICAIN ON BASIS LEARNING WHAT FACILITIES THOSE COMPANIES PROVIDE THAT COULD ASSIST US BUSINESSMEN IN AFRICA BUT DO NOT RPT NOT MENTION TECHNICAL TRAINING PROJECT.

5. FOR ABIDJAN AND PARIS - TEAM RESCHEDULED ETD PARIS (LE BOURGET) 09:00 HRS. 4/29, ETA ABIDJAN 18:50 HRS.

6. FOR ABIDJAN - TEAM WOULD APPRECIATE PROVISION OFFICE SPACE. BRIEFING SHOULD INCLUDE ASSESSMENT AFDB.

7. FOR COTONOU, DAKAR, DOUALA, LIBREVILLE, LOME - REQUEST YOU CABLE DRAFT SCHEDULE TO TEAM IN ABIDJAN COVERING PERIOD MCCLELLAND AND LADD PLAN TO BE IN YOUR CITY. IF SOME APPOINTMENTS MUST BE MADE IMMEDIATELY, REQUEST YOU DO SO WITHOUT AWAITING CONFIRMATION FROM TEAM.

8. FOR BAMAKO, NIAMEY, OUAGADOUGOU - REQUEST YOU CABLE LIMITED OFFICIAL USE

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PAGE 04 STATE 082608

DRAFT APPOINTMENT SCHEDULE TO ABIDJAN FOR TEAM, BUT DO NOT RPT NOT MAKE ANY APPOINTMENTS SINCE FINAL DECISION WHETHER VISIT INLAND STATES NOT YET MADE. KISSINGER

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Message Attributes

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